

Associate/Rep Income Disclosure Statement



Level	Total Count	Percent Of Total	2008 Annual Income (US Dollars)			Months Active		
			Low	Average	High	Low	Average	High
*Associate	187,809	–	\$0.00	\$10.05	\$6,274.23	0	14	94

Below are the numbers of people who actively participated in the selling of Internet Business Centers.

PowerTeam Leader	20,821	97.00%	\$0.00	\$1,095.21	\$803,411.50	0	26	94	Median Annual Income for all Reps in 2008 was \$175.00 For The Prior Quarter, 7/1/09 - 9/30/09, the Median Income was \$0.00
Coach's Corner	558	2.6%	\$541.05	\$24,044.48	\$169,850.70	7	32	76	
Level 1 Director	61	<1%	\$26,631.45	\$102,955.17	\$917,469.44	15	44	77	
Level 2 Director	15	<1%	\$127,410.32	\$318,193.92	\$1,490,032.84	27	49	72	
Level 3 Director	5	<1%	\$415,706.93	\$580,133.73	\$764,734.01	47	53	65	
Level 4 Director	4	<1%	\$1,533,754.49	\$1,832,261.52	\$2,153,684.50	61	63	67	

- 6,028 (28.08%) of all Reps received no income in 2008. 15,055 (76.33%) of all Reps received no income from 7/1/2009 to 9/30/2009.
- In 2008, the typical cost incurred by a Rep in their first 12 months was between \$0 and \$2,074.39.

The income statistics above are for all active U.S. YTB Associates and Reps who were eligible to earn compensation in 2008. A "Rep" is defined as anyone who is a PowerTeam Leader and above. The average annual income for all Reps in 2008 was \$2,679.05. The earnings of the Reps in this chart are not necessarily representative of the income, if any, that a YTB Rep can or will earn through his or her participation in the YTB Compensation Plan. These figures should not be considered as guarantees or projections of your actual earnings or profits. Any representation or guarantee of earnings would be misleading. Success with YTB results only from successful sales efforts, which require hard work, diligence and leadership. Your success will depend upon how effectively you exercise these qualities. A Rep is not required to purchase a YTB Internet Business Center in order to be eligible to participate in any aspect of the YTB Compensation Plan. An Associate is not required to purchase a YTB Internet Business Center in order to be eligible to participate in any aspect of the YTB Associate Referral Program. **PLEASE NOTE: Account ID's are not reflected in more than one category.**

***Associate:** Anyone who has registered with YTB and has not signed a Rep agreement

***PowerTeam Leader:** Anyone who has referred at least 3 prospects that turned into sales and signed the Rep agreement