

Associate/Rep Income Disclosure Statement



Level	Total Count	Percent Of Total	2009 Annual Income			Months Active		
			Low	Average	High	Low	Average	High
*Associate	69,237	-	\$0.00	\$5.21	\$5,920.00	0	22	106

Below are the numbers of people who actively participated in the selling of Internet Business Centers.

PowerTeam Leader	20,842	98.96%	\$0.00	\$421.85	\$406,447.97	1	38	106	Median Annual Income for all Reps in 2009 was \$0.00 For The Prior Quarter, 10/1/09 - 12/31/09, the Median Income was \$0.00
Coach's Corner	175	<1%	\$1,716.00	\$14,929.60	\$99,591.49	8	46	84	
Level 1 Director	33	<1%	\$8,694.52	\$79,987.83	\$478,302.16	39	61	88	
Level 2 Director	7	<1%	\$85,439.65	\$176,662.41	\$288,392.92	56	62	77	
Level 3 Director	2	<1%	\$502,834.64	\$628,045.02	\$753,255.39	66	72	79	
Level 4 Director	3	<1%	\$582,714.21	\$660,879.94	\$722,815.09	62	70	77	

• **12,383 (58.79%) of all Reps received no income in 2009. 16,877 (80.13%) of all Reps received no income from 10/1/2009 to 12/31/2009.**

• **In 2009, the typical cost incurred by a Rep in their first 12 months was between \$0 and \$2,154.52.**

The income statistics above are for all active U.S. Associates and Reps who were eligible to earn compensation in 2009. A "Rep" was defined as anyone who is a PowerTeam Leader and above. The average annual income for all Reps in 2009 was \$879.30. The earnings of the Reps in this chart are not necessarily representative of the income, if any, that a Rep can or will earn through his or her participation in the Compensation Plan. These figures should not be considered as guarantees or projections of your actual earnings or profits. Any representation or guarantee of earnings would be misleading. Success results only from successful sales efforts, which require hard work, diligence and leadership. Your success will depend upon how effectively you exercise these qualities. A Rep is not required to purchase a YTB Internet Business Center or a ZamZuu Product Distribution System in order to be eligible to participate in any aspect of the Compensation Plan. An Associate is not required to purchase a YTB Internet Business Center or a ZamZuu Product Distribution System in order to be eligible to participate in any aspect of the Associate Referral Program. **PLEASE NOTE: Account ID's are not reflected in more than one category.**

***Associate:** Anyone who was registered and had not signed a Rep agreement

***PowerTeam Leader:** Anyone who had referred at least 3 prospects that turned into sales and signed the Rep agreement